

Hosted & Organised By



Supported By



West-Holland
Foreign Investment
Agency



Gemeente Den Haag

Sponsor



With Support



Ministry of Energy and Petroleum of Azerbaijan
PET Azerbaijan and Production Public Company Limited

The Global Oil & Gas Meeting Place
Unique Opportunity for Worldwide Industry Players & Companies
Network with Leading National Oil Companies & Governments

5th National Oil Companies Governments 2006

21 & 22 September 2006, Steigenberger Kurhaus Hotel
The Hague, The Netherlands

Worldwide Upstream Oil & Gas-LNG
JV-Partners & Competitors

Confirmed Speakers Include:

Dr. Edmond Daukoru, Minister of State for Petroleum Resources Nigeria & President, OPEC
Milton Costa Filho, General Manager, Mexico, Petrobras
Candido Nsue Okomo, National Director, GEPetrol, Equatorial Guinea
Ole Johan Lydersen, Vice President Strategy, International E&P, Statoil, Norway
Asdakorn Limpiti, Vice President, Strategy & Capability Development Division, PTTEP, Thailand
Dr Yousif Mohamed Ahmed, General Manager, Sudapet Ltd, Sudan
Jose Chavez Caceres, General Manager, Perupetro, Peru
Dr Nompumelelo Siswana, VP, Trading, Supply & Logistics, PetroSA, South Africa
Prof Eugene Khartukov, General Director, Centre for Petroleum Business Studies, Moscow
Dr Ellena Starostina, General Director, Petrostar, Moscow
Mete Gurel, Executive Vice President & Member Of The Board, Turkish Petroleum Corporation
Ferenc Farkas, Vice President of Portfolio Development, MOL Hungarian Oil & Gas
Dr Duncan Clarke, Chairman & CEO, Global Pacific & Partners
HE J. J. Deetman, Mayor of The Hague, The Netherlands
Jack Kerfoot, General Manager, Exploration, Murphy Sarawak Oil Co, Malaysia
Andria Kotetishvili, Head of Agency, SAROGR, Georgia
Gerrit T. Maureau, President & CEO, Canadian Petroleum Institute
Ian Gollop, Executive Vice President, PetroSantander, Houston
Bernhard Cociancig, Managing Director, Petroprom, Croatia
Conrad Gerber, President, PetroLogistics, Geneva
John Padilla, Director Finance & Advisory, IPD Latin America, Caracas
Ron Hewitt, General Manager, Barbados National Oil Company
Dr Mahmoud Zizi, Negotiations & Petroleum Agreements Manager, ONHYM, Morocco
Senior Executive, Ministry of Natural Resources, Minerals & Energy Policy, Timor Leste
Hedayat Omidvar, Strategic Studies, Research & Technology, National Iranian Gas Company
Dr Michael Hopkins, Managing Director, MHC & Advisor, Government of Azerbaijan

Plus Separately Bookable

5th National Oil Companies Worldwide: Strategy Briefing

20 September 2006, Steigenberger Kurhaus Hotel, The Hague, Netherlands

*In-depth review of status, strategies, and future directions in the
global upstream oil and gas-LNG business
of National Oil Companies and Government Entities worldwide*



It is a great honour for Global Pacific & Partners and the City of The Hague to host the 5th Annual National Oil Companies & Governments Conference. The Hague is home to many international Oil & Gas Companies and Technical consultants.

The **5th Annual National Oil Companies & Governments Conference** is a landmark global event for both Governments & Private Companies (and the entire industry value chain) to take stock of new petroleum industry directions, changing strategies, oil and gas projects, new investments, energy finance, Government strategies, and new venture opportunities in the world upstream oil, gas-LNG and GTL industry.

There will be opportunities for Governments to conduct **mini-Roadshows** and for Companies to showcase themselves in an **Exhibition**, while the Conference provides a **meeting place** for senior corporate executives and National Oil Company management to interface, network and negotiate deals, as it focuses leading State players worldwide.

Executives of global oil and gas Companies, National Oil Companies and Governments, and the Service & Supply Industry are invited to attend this Annual Summit, and we look forward to welcoming you to The Hague.



Wim J. Deetman
Mayor of The Hague

Dr Duncan Clarke
Chairman & CEO

Day One: Thursday 21 September 2006

- 08h00 Registration & Coffee
- 09h00 Chairman's Opening Remarks
Dr Duncan Clarke, Chairman & CEO,
Global Pacific & Partners
- 09h15 Official Welcome
**HE J. J. Deetman, Mayor of The Hague,
The Netherlands**
- 09h30 Guest Presentaton
National Oil Companies & Corporate Oil
Jack Kerfoot, General Manager, Exploration, Murphy
Sarawak Oil Company, Malaysia

Session 1
Governments & National Oil Companies:
Strategy & Future

- 09h50 **Nigeria: Exploration & Development Potential**
Dr. Edmond Daukoru, Minister of State for Petroleum
Resources, Nigeria (President, OPEC)
- 10h10 **Petrobras: Portfolio Growth & Worldwide
Venture Interests**
Milton Costa Filho, General Manager, Mexico,
Petrobras, Brazil
- 10h30 **PTTEP: Exploration & Development: Thailand &
Overseas**
Asdakorn Limpiti, Vice President Strategy & Capability
Development Division, Development, PTTEP, Thailand
- 10h50 **GEPetrol: Oil & Gas-LNG Growth In Equatorial
Guinea**
Candido Nsue Okomo, National Director, GEPetrol,
Equatorial Guinea

Moderator: Dr Duncan Clarke
- 11h10 Morning Break

Session 2
Global Upstream Relationships:
States & Investment Partners

- 11h40 **Statoil: International E&P Strategy - An Attractive
Value Proposition For National Oil Companies**
Ole Johan Lydersen, Vice President Strategy,
International E&P, Statoil, Norway

Pre-Registration
Steigenberger Kurhaus Hotel, 20 September 2006
BallRoom Reception 16h00-18h00

Official Opening Cocktail Reception

Wednesday 20 September 2006
Steigenberger Kurhaus Hotel
18h00 - Registered Delegates & Speakers
Dress: Smart Casual

Hosted By



West-Holland
Foreign Investment
Agency



- 12h00 **PetroSantander: Government Relationships In Latin America**
Ian Gollop, Executive Vice President, PetroSantander, Houston
- 12h20 **MOL: New Portfolio & Future Strategy**
Ferenc Farkas, Vice President of Portfolio Development, MOL Hungarian Oil & Gas, Hungary
- 12h40 **National Oil Companies: Shaping The 21st Century Future**
Dr Duncan Clarke, Chairman & CEO, Global Pacific & Partners, London

Moderator: Dr Duncan Clarke

13h00 Luncheon

Session 3
State Company Oil & Gas Players: Portfolio At Home & Abroad

- 14h30 **PetroSA: South Africa & Portfolio Development In Africa**
Dr Nompumelelo Siswana, Vice President, TRading, Supply & Logistics, PetroSA, South Africa
- 14h50 **BNOOC: Oil Potential In Barbados - Opportunities Onshore & Offshore**
Ron Hewitt, General Manager, Barbados National Oil Company Ltd, Bridgetown

Moderator: Babette van Gessel, Group Managing Director, Global Pacific & Partners, The Hague

15h10 Afternoon Coffee

Session 4
Reshaped National Oil Companies In The 21st Century

- 15h30 **Guest Presentation**
PetroLogistics: OPEC & Non-OPEC Producers: Where Are The Barrels?
Conrad Gerber, President, PetroLogistics Ltd, Geneva, Switzerland
- 15h50 **Latin America: Changing State-Company Oil Relationships**
John Padilla, Director Finance & Advisory - IPD Latin America, Caracas, Venezuela
- 16h10 **Azerbaijan: Future Oil Revenue Management & Poverty Alleviation Funding**
Dr Michael Hopkins, Managing Director, MHC & Advisor Government of Azerbaijan, Geneva

Moderator: Dr Duncan Clarke

16h30 Close of Day

Networking Reception
Thursday 21 September 2006
Steigenberger Kurhaus Hotel
18h00 - Registered Delegates & Speakers
Dress: Smart Casual

Day Two: Friday 22 September 2006

- 08h00 Morning Coffee
- 09h00 Chairman's Opening Remarks

Session 5
National Oil Companies: Strategies For Portfolio Growth

- 09h30 **Sudapet: Acreage, Reserves & Oil Development In Sudan**
Dr Yousif Mohamed Ahmed, General Manager, Sudapet & The Ministry of Energy & Mines, Sudan
- 09h50 **TPAO: Turkey & International Ventures**
M Mete Gurel, Executive Vice President & Member of The Board, Turkish Petroleum Corporation, Ankara
- 10h10 **Perupetro: Upstream Potential & Opportunities**
Jose Chavez Caceres, General Manager, Perupetro SA, Lima
- 10h30 **ONHYM: The 2000 Hydrocarbon Law Impact on Exploration in Morocco**
Dr Mohmoud Zizi, Negotiations & Petroleum Agreements Manager, ONHYM, Morocco

- 10h50 **Timor Leste: New Blocks Awards, Open Acreage & Potential**
Senior Executive, Ministry of Natural Resources, Minerals & Energy Policy, Timor Leste

Moderator: Dr Duncan Clarke

11h10 Morning Break

Session 6
Government & National Oil Companies: Acreage, Investments & Portfolio Potential

- 11h20 **Guest Presentation**
CPI: Canadian Players & World Ventures
Gerrit T. Maureau, President & CEO, Canadian Petroleum Institute, Calgary
- 11h40 **NIGC: Iran's Gas-LNG Future Strategy & Outlook**
Hedayat Omidvar, Strategic Studies, Research & Technology Department, National Iranian Gas Company, Tehran



- 12h00 **Russia & Caspian: Crude Supply Future & Global Implications**
 Prof Eugene Khartukov, General Director, Centre for Petroleum Business Studies, Moscow & Dr Ellena Starostina, General Director, Petrostar Consultancy & Finance Director, Centre for Petroleum Business Studies, Moscow
- 12h20 **Georgia: Acreage & Licensing Opportunities**
 Andria Kotetishvili, Head of Agency, SAROGR, Tbilisi
- 12h20 **Petroprom: Negotiations In Libya & Iraq With State Players**
 Bernhard Cociancig, Managing Director, Petroprom, Croatia
- Moderator: Dr Duncan Clarke
- 12h40 Light Luncheon
- 14h00 Close of Conference

Private Meetings-Networking

Sponsor & Exhibition Opportunities

A range of Sponsors opportunities are available. Please contact: sonika@glopac.com or visit www.petro21.com to confirm your promotion position or book exhibition space

EXHIBITION BOOTHS - EUR 750 PER SQUARE METER

- Booths are available with pricing given per/m² (including space & booth).
- Exhibition booths are supplied with lights, table, chairs, power points and B/W signage.
- Additional requirements at Exhibitor own account.
- Further Details on Receipt of Form Below

Please Send Exhibition Details	<input type="checkbox"/>
_____meter squared required	<input type="checkbox"/>
We will supply own Booth	<input type="checkbox"/>
Please Send Exhibitor Details	<input type="checkbox"/>
Name:	
Position	
Company	
Address	
Tel:	
Fax:	
e-mail:	

**Fax: + 31 70 324 1741
 sonika@glopac.com**

**See Event Schedule 2006-2007
 www.petro21.com**

5th National Oil Companies Worldwide Strategy Briefing

Status, Strategies, and Future Directions in Global Upstream Oil and Gas-LNG
National Oil Companies & Government Entities Worldwide

20 September 2006, Steigenberger Kurhaus Hotel, The Hague

This unique and **5th Annual National Oil Companies Worldwide: Strategy Briefing** provides an **in-depth review of the status, strategies, and future directions in the global upstream oil and gas-LNG** business of a wide range of **key National Oil Companies and Government Entities** shaping world hydrocarbons in Africa, Asia, Latin America, MidEast and Rest-of-World.

Presentations are by **Dr Duncan Clarke (Chairman & CEO, Global Pacific & Partners)**, an acknowledged **upstream strategist** and the world's leading authority on National Oil Companies on Six Continents, and Author of Research on National Oil Companies in Africa, Asia, Latin America and MidEast. The Strategy Briefing precedes the 5th National Oil Companies Summit 2006. Delegates receive the Strategy Briefing, CD-Images (around 950+) from Presentations and including related Research on National Oil Companies, Luncheon, plus a Cocktail Reception.

Program: Presentations & Focus

08h00 Registration

08h45 Opening Remarks: Dr Duncan Clarke

09h00 **National Oil Companies Worldwide: Strategies**

Origins & National Oil Company Configurations (Organisation, Structure, Management, Policy, Portfolio & Assets), State Entities (OPEC Players & Issues; International Players; State Producers; Deepwater States; Prime Exploration Destinations; Early Frontier Cycle Countries; Government-Managed States), Generic Issues & Strategies; Acreage Leasing & Competition; Littoral States & Deepwater Push, Competitive Fiscal Revisions; New State Companies; Search For Equity; Local Content; Gas-LNG Strategies, Inter-State Oil-Gas Projects; Marginal Fields; Boundary Dispute Resolution; Petro-Dependence; Revenue Management; Corruption, Governance & Transparency Questions; Restructuring & Portfolio Management; Strengths-Weaknesses, Success & Analogues; Failures & Flaws; Privatisations & Policy; Positioning & World Competitors; JV-Partnerships, Future Shape of State Companies + New Directions in Asia, Latin America, MidEast, Africa, Rest-of-World.

09h45 Coffee Break

10h15 **Asia: National Oil Companies**

Petrobangla, Brunei National Petroleum Company-Govt, CNPC-PetroChina, CNOOC, Sinopec, ONGC-Videsh, OIL, GAIL, Pertamina-BPMiGas, KNOC, Petronas, MOGE (Myanmar), Crown Minerals, OGDC, Orogen-MRDC, SPC (Singapore), Ceypetco, CPC-OPIC, PTT-PTTEP, Petrovietnam-PIDC

Latin America: National Oil Companies

Petrobras-ANP, ENAP-Sipetrol, ANCAP, Ecopetrol-ANH, Cupet, Pemex, Petroecuador, Perupetro-Petroperu, Petropar, Staatsolie, Petrotrin, PDVSA, YPF, Enarsa (Argentina) - plus Governments & State Entities & Foreign State Players In Latin America.

MidEast: National Oil Companies

ADNOC, Bapco, National Iranian Oil Corporation, INOC-Iraq, NRA (Jordan), KPC-Kufpec, PDO (Oman), Saudi Aramco, Syrian Petroleum Company, Socar - Plus Selected Entities

13h00 Luncheon

14h00 **Africa: National Oil Companies**

Sonatrach, Sonangol, NOC-Libya, ETAP, EGPC-EGAS-Ganope, GEPetrol-Sonagas, SNH (Cameroon), SNPC (Congo), Petroci, Co-Hydro (DRC), GNPC (Ghana), Petroguin, NOCK, NOCL-Liberia, OMNIS (Madagascar), ENH-INP, SMH-Mauritania, ONHYM, Namcor, NNPC-NPDC, Petrosen, PetroSA, Petroleum Agency SA, Sudapet-Nilepet, TPDC - Plus Government Entities & Licensing Agencies (Chad, Gabon, AUREP-Mali, Sao Tome & Principe, Uganda, Others), Leading Foreign State Players & African Portfolio

15h45 Afternoon Break

16h00 **Rest-of-World: State Companies & Governments**

Albpetrol, Hellenic Petroleum, Statoil, Petrom, TPAO - States Without National Oil Companies, Government Agencies, IBRD-IFC, IMF Strategy, Energy Financing Issues & States; Sovereign Risks-Threats. National Oil Companies & Future

17h30 Close of Briefing

Cocktail Reception

In Conjunction with National Oil Companies Conference
18h00 - Steigenberger Kurhaus Hotel



National Oil Companies & Governments 2006
Steigenberger Kurhaus Hotel, The Hague, The Netherlands
21 & 22 September 2006

National Oil Companies 2006	£ 1,750-00
National Oil Companies: Strategy Briefing	£ 1,250-00
Registration For Both Events	£ 2,750-00

Fees include Refreshments, luncheons and documentation access on www.petro21.com. Fees do not include travel or accommodation. Dutch VAT at 19% is applicable for EU & UK Residents and Companies. (Companies are exempt where a valid VAT Registration Number is provided)

Register Me: National Oil Companies 2006	
Register Me: National Oil Companies Strategy Briefing	
Register Me: Both Events	

Title: Name: Surname:

Position:

Company:

Address:

Post Code: Country:

Tel: Fax:

E-mail: Website:

VAT Registration Number: EU/UK Only:

PAYMENT

I accept responsibility for Registration Fees payable on Receipt of Invoice and for any Cancellation Fees incurred by myself or my Company. An invoice will be sent on Receipt of Registration.

- I will make payment online by Secure Credit Card facility on www.petro21.com
- Cheque, I enclose a cheque made payable to Global Pacific & Partners
Please send cheques to 264 Groot Hertoginnelaan, 2517EZ, The Hague, Netherlands
- Bank Transfer, Account: Global Pacific & Partners BV
Fortis Bank NV, Rotterdam, The Netherlands
Bank Account: 97 15 54 781 BIC: FTSBNL2R IBAN: NL70 FTSB 0971 5547 81
- Credit Card, Please debit my credit card (tick and complete details below)



Member's Name:

Card Number:

Expiry Date: Card Security No:

Amount £: Zip/post Code:

Country:

Authorisation: Signed: Date:

Registration

Global Pacific & Partners BV
264 Groot Hertoginnelaan, 2517EZ
The Hague, The Netherlands
Registration & Payments:
Fax: + 31 70 324 1741
babette@glopac.com

Telephone:

The Hague: + 31 70 324 6154
London: + 44 207 589 7804

Fax:

The Hague: + 31 70 324 1741
London: + 44 207 589 7814

Online: www.petro21.com

Venue & Accommodation

Steigenberger Kurhaus Hotel
Gevers Deynootplein 30
Scheveningen, The Hague, The Netherlands
Tel: + 31 70 416 2636 Fax: + 31 70 416 2646
www.kurhaus.nl info@kurhaus.nl



A Hotel Booking form will be sent together with confirmation of your registration. To request a copy by e-mail contact: sonika@glopac.com. Global Pacific & Partners regrets it cannot make travel or accommodation arrangements for Participants.

Booking Conditions

Payment in full is required prior to the Conference, in order to secure your Participation.

Cancellation

Cancellations received in writing at least 14 days prior to the conference will be fully refunded. Thereafter any cancellations will receive 50% refund of Registration Fee due. No-shows/on-day cancellations are liable for the full registration fee. Cancellations will be acknowledged in writing by Global Pacific & Partners. Replacements welcome.

Indemnity

Where matters beyond the reasonable control of Global Pacific & Partners (The Company) impair or prevent The Company from being able to perform its obligations or deliver a service at or in relation to this Event such as power shortages, natural disasters, WHO warnings, war, terrorism, strikes or Acts of God, The Client shall release The Company from any liability or loss incidental or consequential to this event including costs arising from cancellation, postponement or delay.

Data Protection

We respect your privacy and personal information is protected within our Company. However, information provided by you on this form (excluding payment details) may be made available to clients/associated partners for marketing purposes. To restrict contact: sonika@glopac.com

RIGHT OF ADMISSION RESERVED BY
GLOBAL PACIFIC & PARTNERS

PRESS ARE REQUIRED TO REQUEST
ACCREDITATION PRIOR EVENT